

# LITTLEJOHN LAW, LLC

**“BUILD IT, PROTECT IT, AND PRESERVE IT”**

A MONTHLY NEWSLETTER FOR AWESOME CLIENTS LIKE YOU!

August 2018 Volume 4 Issue 3



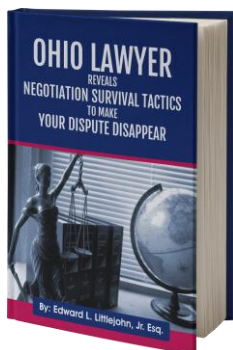
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*Our Goal is to Help Everyone Make Great Decisions about their Legal Issues.*

Visit [www.littlejohnlawllc.com](http://www.littlejohnlawllc.com) for our Free E-books and Free Resources addressing your Real Estate, Business, Estate Planning, and Personal Injury concerns.

### ***Negotiation Survival Tactics***



Get your Guide Today!

## BACK TO SCHOOL ADVICE

As long as I can remember, I’ve been a student of success. I’ve studied and wondered what makes the Great, Great. How is it that two people can have the same or similar upbringing, but turn out totally different? How is it that someone who seems like they have it all going for them, just can’t seem to make the right turn to the path of success? How is it that someone who has the deck stacked against them can succeed against all odds?

Think about that for a second... think about the college drop out who ends up creating Microsoft or Facebook. Think about the motivator/inspirator who was homeless at 16 and it took 12 years to get a 4 year degree. Or the countless people who risk it all to move out to Cali to become a movie star, singer, song writer, you know the people who choose to live in their car for months at a time.

Bob Proctor would suggest that there is a paradigm shift that is necessary for success. Bob along with Napoleon Hill, would tell you that the difference between the successful is a “burning desire” or “a clear and definite purpose.” That’s the difference. The Successful know what they want and they don’t let anyone or anything stop them.

Since having a child, I’ve learned that even babies have “a clear and definite purpose.” Just the other day, I was sitting at home with Kyzlee and she was playing with her toys. Then she saw her mom walk into the other room. It was almost instantaneously that Kyzlee rose up to her feet and began walking into the kitchen. I grabbed her to bring her back to the living rooms so that she could play with her toys. She immediately started whining and then she started crying. Why? Because she wanted to get to the kitchen with her mom. As soon as Kellee came out of the kitchen and into the living room Kyzlee immediately stopped crying. Was it because she had accomplished her goal? Was her purpose fulfilled? I’d say yes.

Now you may be thinking, a baby crying and getting to see her mom isn’t success. ***But the truth of the matter is that success begins with a clear and definite purpose and it is only achieve by the people who have a burning desire to obtain it.*** Think about it, when you have set your mind on something and you have made the decision to go after it and get it, then there’s nothing that can stop you.

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*“I am the master of my fate: I am the captain of my soul.” – William Henley*

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## Tip of the Month – The Littlejohn Law Success System

Here’s an inside look at how we approach each case ...

- ❖ **Find the Answers** – if this was a puzzle, there would be a solution.
- ❖ **Win First, then go to Trial** – do the leg work now.
- ❖ **Always be Teaching** – whether it’s inside or outside of the law.
- ❖ **Outwork the Competition** – this case is our most important case.
- ❖ **Build, Train, and Use the Team** – Team Work makes the Dream Work.
- ❖ **Begin with the End in Mind** – what do we want to accomplish here.
- ❖ **Remember the Core Values** – this helps us live *“life to the fullest.”*

## RECIPE OF THE MONTH – JEFF’S SMOKED BRISKET

INGREDIENTS: **Biggest and meatiest brisket**

*The Night Before*

1. Trim as much fat off as you prefer, but be sure to leave at least ¼ inch of fat on the bottom.
2. Season the brisket with salt and pepper ... Jeff calls this “Texas Style”
3. Refrigerate it overnight.

Day of

1. Pre-heat the smoker to 250 degrees. It should take about 45 minutes.
2. Place the brisket on the counter and allow it to reach room temperature.
3. When smoker reaches 250 degrees insert thermometer into thickest part of the meat.
4. Add your desired wood chips and smoke until it reaches 165 degrees internally. (*Add wood chips ever 3 hours thereafter.*)
5. Remove brisket and wrap in foil to keep moisture in, re-insert thermometer and smoke until it hits 200 to 205 degrees.
6. Place the brisket (still in foil) in a thermal bag or the oven to allow it to soak the juices back up.

**Enjoy!**

## WHAT'S NEW WITH ME AND MY OWN

It's hard to believe that the Summer is almost over. Where did the time go? The month of July has flown by. Here's what I spent it doing...



Celebrating Kyzlee's July 3<sup>rd</sup> Birthday on July 4 so *the whole world could celebrate with her!*



*Trying to cool off in the 90-degree heat on the 4<sup>th</sup>!*

And we took Kyzlee to the Good zoo at Oglebay. She was not too interested in petting the alpaca. 😊 But I tried to help her do it!



## CALENDAR OF EVENTS – UPCOMING LJ LAW VIP EVENTS

August 11<sup>th</sup> 2018 – Live Estate Planning Seminar on Trusts, Taxes, and Real Estate IRA's. Learn how to protect your money, help it grow, and minimize the taxes.

September 12<sup>th</sup> 2018 – Small Business Tips Call– Marketing Strategies that work. How to build your business with effective marketing strategies... and no it doesn't have to do with Social Media.

October 10<sup>th</sup> 2018 – Teleconference Call – Joint Property ... Is sharing ownership with your children a good idea? And How does it work?

*If you see a seminar that's interesting for you or your family be sure to pre-register by calling 740.314.4829. We'll send you more information as we get closer to the meeting, but only to those who have pre-registered. Also, if you have a Topic that you would like to learn more about, be sure to attend one of our seminars or teleconferences. Send your Email requests to [Office@elittlejohnlaw.com](mailto:Office@elittlejohnlaw.com).*

## FEATURED LOCAL BUSINESS PROFILE

Since we have a lot of amazing small businesses in the Ohio Valley, we decided to create a Local Business Profile to feature each month.

This month we're featuring Smith Outfitters, which is a local firearm dealer in Ohio and WV with a certified gunsmith. Smith Outfitters is owned and operated by Matt Smith and he is licensed to sell suppressors, short barrel firearms and fully automatic weapons to those who qualify. Smith Outfitters also provides CCW classes for those interested in obtaining a CCW.



For more information visit [www.smith-outfitters.com](http://www.smith-outfitters.com) or call 740.381.5149.

## CONTACT INFO & ADMINISTRATIVE ANNOUNCEMENTS

#1 Our promise to you is that while we are working on your case, we don't take inbound phone calls, emails, or pop-ups **Edward and Jeff take no inbound unscheduled phone calls or appointments, unless it's an emergency.** It makes them much more productive and helps get your case resolved faster. You can always call the office at 740.314.4829 and schedule an in-person or phone appointment, usually within 24-48 hours. This is a lot better than the endless game of "phone tag" played by most businesses today. Remember, too, that email is "quick," but is checked no more than twice a day. Replies are then scheduled into the calendar. So, if it's really important, don't email – call the office instead.

#2 Referrals are much appreciated and welcomed. If you know anyone who might benefit from our services, please pass along their name and we'll get our Free Resources out to them immediately. We would be grateful for the opportunity to work with some of your friends, co-workers, colleagues, and associates. And we promise to give them the special care and attention they deserve.

#3 This newsletter is for informational purposes only and no legal advice is intended. Be sure to consult with this law firm if you have a specific question about your situation.

I sincerely hope that you enjoy reading this as much as I enjoyed writing it.

Yours Truly,

*Edward L. Littlejohn, Jr.*

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Check us out at [www.littlejohnlawllc.com](http://www.littlejohnlawllc.com). If you know anyone who may be in need of legal advice feel free to give them our telephone number or visit our website to get their legal questions answered.

740.314.4829

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### *Inside this Issue ...*

- *Topic of the Month – Littlejohn Law Success System*
- *Recipe of the Month – Jeff's Beef Brisket*
- *Upcoming Trust, Taxes, and Real Estate IRA seminar.*
- *And more ...*

*Happy Birthday to all the August Birthdays!*

*Enjoy your special day!*

**LITTLEJOHN LAW, LLC**

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