LITTLEJOHN LAW, LLC

"BUILD IT, PROTECT IT, AND PRESERVE IT"

A MONTHLY NEWSLETTER FOR AWESOME CLIENTS LIKE YOU!

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Our Goal is to Help Everyone Make Great Decisions about their Legal Issues.

If you know of someone who might need an attorney or has a legal question, hand them this newsletter. Let them know that there is a law firm that wants to guide them to a great decisions. We're just a call or click away.

Visit www.elittlejohnlaw.com for our Free E-books addressing your Real Estate, Business, and Estate Planning concerns.

HAPPY NEW YEARS!

I hope you and your family had a Great Christmas and have a safe and Happy New Year's Day. At the beginning of the New Year, there's always a lot of talk about New Year's Resolutions. Before, you decide what you're going to give up in 2017, take some time to do a 2016 Recap and review all of your accomplishments from last year.

To help you get started we've identified <u>8 Key</u> <u>Questions</u> to ask yourself this month...

Q: How happy are you right now?

Q: What are the sticking points in your life, which if changed, would make you happier?

Q: Looking at your closest friends, are they helping you grow?

Q: How can you enjoy your life more without draining yourself?

Q: Is there a part of your life that you should change immediately?

Q: Are you honoring your family and friends or does your job suck the life out of you? If so, what are you going to do about that?

Q: How can you improve your relationships with your family and friends?

Q: Is there someone who you can start a genuine relationship with to help improve your life?

"Let's make the rest of your life, the Best of your life." – Eric Thomas



"Focus on making choices to lead your life that aligns with your core values in the most purposeful way possible." – Roy T. Bennet

WE ESTABLISHED A SET OF 8 CORE VALUES ON HOW WE OPERATE WITH OUR CLIENTS, OPPOSING PARTIES, AND OURSELVES.

Focus on Serving the Client. Since the beginning, we've focused on serving our clients. We believe that if we focus on serving your needs, then everything else will fall into place. This is your case and your life. We are here to help you make the best decisions possible, given your unique legal situation.

Help Solve Problems. Some of our clients come to us at one of the worst times of their life. We are professional problem solvers. We view your problem as an opportunity to improve your life and make the most of a bad situation. Trust us, we are "ready to fight," but if we can solve your problem without fight, we're glad to do that too!

Respect each other. Respect is a two-way street. We treat every person that calls our office with the same respect and dignity that we would give a personal family member. If you're our client, you're a member of the extended Littlejohn Law family.

Make things Better. We will never stop finding new ways to help our clients. We only hire members for our team who have made a life-long dedication to improving themselves and helping those around them. We look for ways to improve our service to you and representation of your needs. In the office, we have a saying "*Good is the enemy of Great*."

Open and Honest Communication (even though the truth often hurts). Trust and honesty is important in any relationship. This applies not only to our communication with our clients but our communication with each other. We are honest when everything's are going good, but more importantly we are honest about our mistakes. We are a tight-knit group that's committed to getting our clients the best possible solution for their issue. This means that all parties involved have to be honest, forthright, and keep no secrets from each other. You will be kept up to date on every aspect of your case as it develops.

It's Best to do something really, really well. We do Real Estate, Business, and Estate Planning. That's it! We focus exclusively on solving real estate, business, and estate planning problems and how we can do it better. We have trusted attorney friends that we refer other cases to.

Make it Home for Dinner. We believe that you should always remember what matters the most – our family and friends. They are the ones counting on us. Always Remember and Never Forget your

family and friends. Make it home for dinner, make it to the Birthdays, and be fully present & engaged in the moment. Our family deserves it and it helps us server you better. We don't believe in suffering for the sake of suffering. If we miss an important family engagement, it should be worth it for all involved.

Do the Right Thing. We believe that you deserve a lawyer and a legal team that is honest, authentic, and ethical. If you're looking for a law firm to broker shady deals, keep you out of the loop, and tell you only what you "need to know," we are not the right fit for you. We believe in integrity, sincerity, and professionalism in everything that we do. We want to empower you by giving you love, security, and self-esteem.

These Core Values are important to us and to how we operate our daily lives. We have an "abundance mentality." We want to give as much as possible so that people know that we are truly here to assist them. We have free material written by our team to educate people that might have a legal issue. We want to add value and enrich the lives of others.

What are your Core Values? Does everyone in your family know your Core Values?

And as Roy T. Bennet stated "your values create your internal compass that can navigate how you make decision in your life. If you compromise your core values, you go nowhere."

This Month take some time creating Core Values for your family to live by.

RECIPE OF THE MONTH – KELLEE'S BUFFALO CHICKEN DIP

- 8 oz. cream cheese
- 1/2 cup ranch dressing
- 1/2 cup hot sauce

- 2 containers (12.05 oz. each) of canned chicken, drained
- Whatever you want for dipping (i.e. chips, crackers, veggies, etc.)

- 1. Preheat oven to 350 degrees.
- 2. Mix softened cream cheese, ranch dressing, and hot sauce in a bowl.
- 3. Mix in shredded chicken and mix until well blended.
- 4. Pour into an oven safe pan.
- 5. Cook for approximately 20 minutes or until hot and bubbly.
- 6. Then ENJOY!

I love when Kellee makes her buffalo chicken dip, it is the perfect snack for a get together.



WHAT'S NEW WITH ME AND MY OWN

Enjoying a few days off with the family and celebrating the New Year. As I sit down to write this Newsletter, it's nice to finally be able to relax a little now that all of the hustle and bustle is over with Christmas. It's also a nice time to do some planning for 2017 and evaluate the progress of 2016. Looking back at a few highlights from this past year...



Completed some Free Resources for the legal services we provide. (check out the website for more!)



Consumer Guide to Real Estate Transactions contains information about the process of buying, selling, and maintaining real estate. Including anecdotes about successful sales and a list of questions you should be asking before entering into any real estate negotiations, this guide serves as a basic introduction for anyone interested in what to do and what not to do in real estate.



8 Myths About Wills, Estate Planning, and Probate addresses some false ideas many people often have when looking into the process of inheritance and protecting their assets after death. If you're looking to get your affairs in order, plan out your future division of assets, or are simply curious about what may be true and what may be false when it comes to estate planning and Probate Court, this guide can be a great starting point

Visit www.elittlejohnlaw.com for more free resources.

I celebrated my first christmas with my wife. (and Courage of course!) And yes that is a Dallas Cowboys' Tree... Kellee's a Cowboys fan ⊗ But as they say "*Happy Wife, Happy Life*."

CONTACT INFO & ADMINISTRATIVE ANNOUNCEMENTS

#1 Our promise to you is that while we are working on your case, we don't take inbound phone calls or emails. Edward takes no inbound unscheduled phone calls, unless it's an emergency. It makes him much more productive and helps get your case resolved faster. You can always call the office at 740.346.2899 and schedule an in-person or phone appointment, usually within 24-48 hours. This is a lot better than the endless game of "phone tag" played by most



businesses today. Remember, too, that email is "quick," but is checked no more than twice a day. Replies are then scheduled into the calendar. So if it's really important, don't email – call the office instead.

#2 Referrals are much appreciated and welcomed. If you know anyone who might benefit from our services, please pass along their name and we'll get our Free Resources out to them immediately. We would be grateful for the opportunity to work with some of your friends, co-workers, colleagues, and associates. And we promise to give them the special care and attention they deserve.

#3 This newsletter is for informational purposes only and no legal advice is intended. Be sure to consult an attorney.

I sincerely hope that you enjoy reading this as much as I enjoyed writing it.

Yours Truly,

Edward L. Littlejohn, Jr.

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Check us out at www.elittlejohnlaw.com. If you know anyone who may be in need of legal advice feel free to give them our telephone number or visit our website to get their legal questions answered.

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<u>Duside this Dssue</u> ...

- Core Values ... do you have them?
- Kellee's Buffalo Chicken Dip ... yummy!
- And more ...